

DOMZONE

BLUEZONE



Success Story

Herbert Waldmann GmbH & Co. KG.

Upgrade for the future: Waldmann relies on DOM Zone

- Migration of an existing DOM solution (DOM Classic) to DOM Zone for seamless integration into SAP's new graphical user interface.
- Implementation focused on quality assurance, as previous processes were manual, insecure, and error-prone.
- Seamless SAP integration to enhance process efficiency and transparency.
- Deployment within six months across all company locations worldwide, achieving high user satisfaction.

300+

OUTPUTS PER DAY

Waldmann

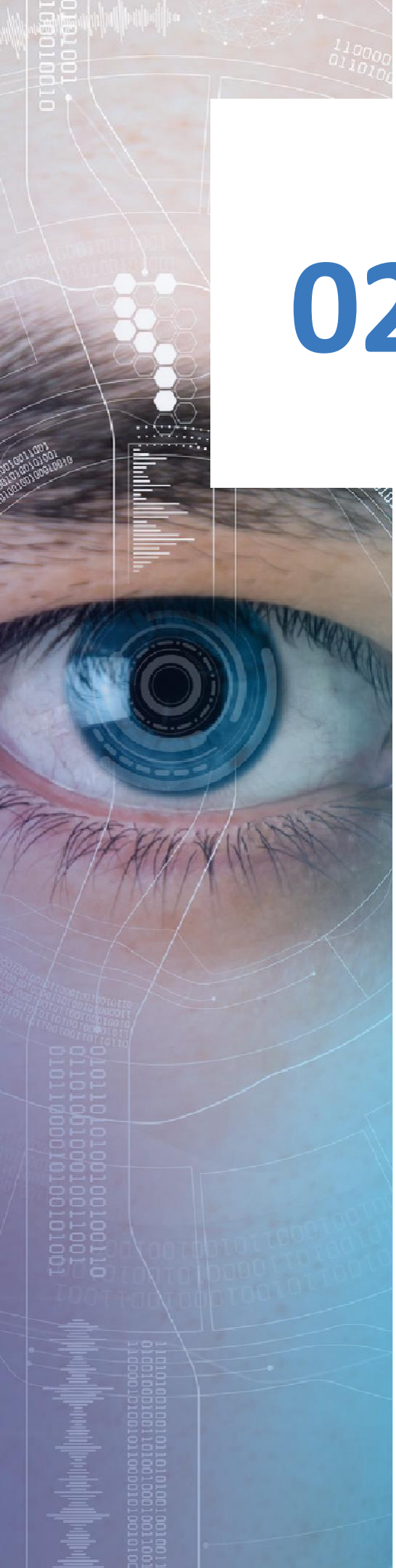
Company:	Herbert Waldmann GmbH & Co. KG
Sector:	Electronic components
Business:	Development and distribution of innovative lighting systems for industrial and healthcare sectors
Turnover:	~ 116 Mio. EUR (2023)
Employees:	~ 900 (2023)
Locations:	Europe, USA, China, Singapore
Solution:	Migration from DOM Classic to the cloud-based DOM Zone.

01.

THE INITIAL SITUATION

Herbert Waldmann GmbH & Co. KG, headquartered in Villingen-Schwenningen, is an expert in the development and manufacturing of lighting solutions. Founded in 1928, the company has grown into a global player in high-quality workplace lighting, which is used in offices, industries, and healthcare facilities worldwide. In an increasingly digital and globally networked world, the company faced the challenge of facilitating information exchange and optimizing workflows. To efficiently manage data, DOM Classic was introduced in 2018 and had been successfully in use since then.

However, in 2024, Waldmann decided to replace the existing product. The goal was to achieve greater transparency, increased efficiency, and, above all, future-proofing. The primary driver for this update was the desire to use an up-to-date SAP GUI (SAP Graphical User Interface). As the successor to DOM Classic, the cloud-based DOM Zone now ensures faster, paperless document processes.



02.

THE PROJECT

Since the company was generally satisfied with the existing product, Waldmann did not consider an alternative solution from another provider. The prospect of utilizing the proven functions of DOM Zone while benefiting from a modern, upgrade-secure Software-as-a-Service solution fully integrated into SAP was highly convincing.

Additionally, DOM Zone allowed the workforce to continue working seamlessly without requiring training in an entirely new system. The SAP expertise of Blue-Zone and its parent company, AllforOne, was another strong argument for continued collaboration.

The project to migrate to the new system began in April 2024. Waldmann and Blue-Zone worked closely together to ensure a successful implementation. Although the requirements had been clearly defined in advance, feedback from key users during the transition led to additional adjustments.

One such adjustment was the ability to send emails directly from the personal mailbox of the issue creators. Previously, emails were technically transferred correctly to the mail server but did not appear in the sender's outbox.

This adjustment now allows users to see their sent emails directly in their mailbox, increasing transparency and making tracking easier. The commitment of key users and the close cooperation with the Blue-Zone project team were crucial to the successful outcome.

03.

THE RESULT

The go-live took place in October 2024, meaning that only six months elapsed between project initiation and full implementation. Through careful planning and efficient execution, Waldmann was able to roll out DOM Zone simultaneously at all company locations. Employees in Germany, as well as in local branches in France, Italy, Austria, and Switzerland, have since been benefiting from the system. Today, more than 70 people work with the new system—and they are highly satisfied.

"The system was primarily meant to do what it did before—just in a more modern way. Blue-Zone successfully achieved this with the migration to DOM Zone," says Bärbel Olpp, IT In-house Consultant SAP PLM / CAx at Waldmann.

Indeed, the application now features a modern look and feel, based on SAP UI5. This framework provides built-in support for responsive designs, ensuring that applications can be displayed optimally on different devices and screen sizes. This feature is planned for implementation in the next DOM Zone update. Furthermore, it serves as the technological foundation for SAP Fiori, a user interface designed by SAP to facilitate modern, role-based, and user-friendly interaction with SAP applications.

03.

The document management system remains as user-friendly as before—but now in a contemporary design. Another key innovation is that all processes now take place directly in the browser. DOM Zone is entirely cloud-based, marking a significant step into the future for Waldmann. Unlike the purely on-premise-based DOM Classic, DOM Zone offers substantial advantages: reduced maintenance effort, flexible and location-independent use, and easy scalability. This enables Waldmann to save resources, access the application from anywhere at any time, and grow dynamically—a milestone for efficient digital management.

Currently, Waldmann is experiencing a system gap between the new browser-based DOM Zone and the existing SAP GUI. However, this transition is willingly accepted, as the gap will disappear once the switch to S/4 HANA and Fiori is completed. This will ensure seamless browser-based operation without media disruptions. New features, such as an improved rich text editor, already provide significant added value and noticeably enhance the user experience. The SAP UI5-based rich text editor allows users to format text (e.g., font type, size, colors, lists) and add multimedia content — directly within the application.

04.

THE HIGHLIGHTS

- ✓ The go-live of DOM Zone was seamless and marked the successful launch of the new solution. Over 9,000 issues were created with the system in the first month alone.
- ✓ The project's success was based on the openness of key and end users to work with the new system without fear. The willingness of the customer to embrace change and let go of outdated processes was also crucial.
- ✓ Whether in sales or procurement, DOM Zone enables the automated retrieval and dispatch of all documents related to an offer or order.
- ✓ Looking ahead, the easy integration of DocuSign® offers the potential to further optimize the entire quotation process. Offers will be handled entirely digitally, approvals and rejections will be automatically processed in SAP, and legally secure digital signatures will be utilized.



THE BENFITS OF DOM Zone

+

Process Acceleration

DOM Zone enables fast and paperless compilation, processing, and dispatch of documents related to a business transaction.

+

Automation

The software automatically identifies and processes the relevant documents according to predefined rules.

+

Efficiency Boost

Automating routine tasks allows employees to focus on value-adding activities.

+

Transparency

Automatic archiving of email delivery reports ensures maximum transparency in document management.





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just in a more modern way. Blue-Zone successfully achieved
this with the migration to DOM Zone!"**

Bärbel Olpp, IT-Inhouse Consultant SAP PLM / CAx at Waldmann

